



**THE NATIONAL ECONOMIC DEVELOPMENT & LABOUR COUNCIL**

14A Jellicoe Avenue,  
NEDLAC House,  
Rosebank PO Box 1775,  
Saxonwold, 2132

<b>REQUEST FOR QUOTATION FOR LABOUR LAW ADVISORY SERVICES FOR A PERIOD OF 36 MONTHS</b>	
<b>RFQ NUMBER:</b>	<b>REQ10697</b>
<b>RFQ ISSUE DATE:</b>	<b>04 April 2023</b>
<b>CLOSING DATE AND TIME:</b>	<b>13 April 2023 @ 11h00</b>
<b>RFQ VALIDITY PERIOD</b>	<b>30 Days (COMMENCING FROM RFQ CLOSING DATE)</b>
<b>DESCRIPTION OF SERVICES</b>	<b>REQUEST FOR QUOTATION: LABOUR LAW ADVISORY SERVICES FOR A PERIOD OF 36 MONTHS</b>  <b>Refer to terms of reference from page 12</b>
<b>SITE VISIT DATES</b>	

<b>SUBMISSION EMAIL ADDRESS</b>	<a href="mailto:sibongile@nedlac.org.za">sibongile@nedlac.org.za</a> and copy procurement@nedlac.org.za
<b>PROCUREMENT ENQUIRIES</b>	<b>Name: Sibongile Pheeha</b> <b>Tel: 0607710835</b> <b>Email: sibongile@nedlac.org.za</b>
<b>TECHNICAL ENQUIRIES</b>	N/A

# REQUEST FOR QUOTATION

BIDDER NAME: .....

COMPANY REGISTRATION NUMBER:.....

CSD NUMBER :.....

ADDRESS: .....  
.....  
.....

CONTACT PERSON : .....

TEL: .....

FAX: .....

E-Mail : .....

Mobile: .....

TOTAL RFQ PRICE R .....(VAT Incl.)
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## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

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<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.


2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
 .....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?  
**YES/NO**

2.3.1 If so, furnish particulars:

.....  
 .....

**3 DECLARATION**

I, \_\_\_\_\_ the \_\_\_\_\_ undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.

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<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....	.....
Signature	Date
.....	.....
Position	Name of bidder

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL  
PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

**1. GENERAL CONDITIONS**

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

*(delete whichever is not applicable for this tender).*

- a) The applicable preference point system for this tender is the **90/10** preference point system.
- b) The applicable preference point system for this tender is the **80/20** preference point system.
- c) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) BBBEE

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	<b>POINTS</b>
<b>PRICE</b>	80
BBBEE	20
<b>Total points for Price and BBBEE</b>	<b>100</b>

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

## 2. DEFINITIONS

- (a) “**tender**” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “**price**” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “**rand value**” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “**tender for income-generating contracts**” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “**the Act**” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

## 3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

### 3.1. POINTS AWARDED FOR PRICE

#### 3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 - \frac{Pt - Pmin}{Pmin} \right) \text{ or } Ps = 90 \left( 1 - \frac{Pt - Pmin}{Pmin} \right)$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender



### 3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

#### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$P_s = 80 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right) \text{ or } P_s = 90 \left( 1 + \frac{P_t - P_{max}}{P_{max}} \right)$$

Where

- $P_s$  = Points scored for price of tender under consideration  
 $P_t$  = Price of tender under consideration  
 $P_{max}$  = Price of highest acceptable tender

### 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1: Specific goals for the tender and points claimed are indicated per the table below.**

*(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.*

*Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)*

The BBBEE allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
Level 1	10	20		
Level 2	8	16		
Level 3	5	10		
Level 4	4	8		
Level 5	3	6		
Level 6-8	0	0		

**DECLARATION WITH REGARD TO COMPANY/FIRM**

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
  - One-person business/sole propriety
  - Close corporation
  - Public Company
  - Personal Liability Company
  - (Pty) Limited
  - Non-Profit Company
  - State Owned Company
- [TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm,

certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution, if deemed necessary.

.....	
<b>SIGNATURE(S) OF TENDERER(S)</b>	
<b>SURNAME AND NAME:</b>	.....
<b>DATE:</b>	.....
<b>ADDRESS:</b>	.....
	.....
	.....
	.....

## **TERMS OF REFERENCE**

### **SERVICE PROVIDER TO PROVIDE LABOUR LAW ADVISORY SERVICES**

#### **1. PURPOSE**

Nedlac requires a suitably qualified, experienced legal service provider to assist Nedlac with labour law advisory services.

#### **2. BACKGROUND**

The National Economic Development and Labour Council (Nedlac) is a schedule 3A public entity that falls within the Department of Employment and Labour. Nedlac is the vehicle by which Government, labour, business and community organisations seek to cooperate, through problem-solving and negotiation, on economic, labour and development issues and related challenges facing the country.

Nedlac is managed by a secretariat, consisting of about 50 staff members and led by an Executive Director.

In an endeavor to adequately manage its staff labour relations, Nedlac requires the services of a legal representative who has experience and expertise in labour law.

#### **3. REQUIREMENTS OF THE SERVICE PROVIDER**

The service provider will be required to:

- Provide legal advice on labour law matters, including matters of mutual interest
- Represent Nedlac on identified labour matters at the CCMA.

The service provider will be appointed for a **three-year (36 months)** period and be appointed on an as and when basis, depending on when legal advice is needed. The SLA will include a clause that in the event that only a limited amount of legal advice is needed, Nedlac is not under an obligation to pay the service provider. Further that Nedlac reserves the right to procure other service providers for labour law advice if it so decides.

#### **4. REQUIREMENTS OF THE SERVICE PROVIDER**

4.1 The successful service provider must provide the following to demonstrate experience in labour law:

- Detailed CV's of the individual and/or members of the legal team
- Short description of at least five previous completed similar assignments relating to labour law in the public sector, including:
  - Assignment name;
  - Brief description of assignment including nature of dispute or advise and resolution thereof if appropriate;
  - Signed reference letters from contactable references linked to these assignments
- An hourly rate and a maximum per day for a Partner, Senior and Junior Associate.

#### **5. SUBMISSION OF DOCUMENTS**

5.1 In addition to the requirements of 4.1. above, service providers must submit the following documents:

- BBEE certificate or affidavit;
- Completed SBD forms; and
- Proof of registration on the Central Supplier Database.

#### **6. SELECTION AND EVALUATION CRITERIA**

##### **6.1 Evaluation criteria**

As this procurement is expected not to exceed a maximum of R50 million, the 80/20 preferential procurement measure is applicable. In order to achieve specific goals, a maximum of 20 points will be awarded to a tenderer for broad-based black economic empowerment as follows:

- B-BBEE status Level 1 contributor: 20 points
- B-BBEE status Level 2 contributor: 16 points
- B-BBEE status Level 3 contributor: 10 points

- B-BBEE status Level 4 contributor: 8 points
- B-BBEE status Level 5 contributor: 6 points
- B-BBEE status Level 6 - 8 contributor: 0 points

6.2 The RFQ will be evaluated in two phases as follows:

**Phase 1 – Functionality Evaluation**

<b>Functionality</b>	<b>100</b>
<b>Threshold</b>	<b>70</b>

**Phase 2 – Pricing and Goal Evaluation**

<b>Price</b>	<b>80</b>
<b>Goal Evaluation</b>	<b>20</b>

6.3 Functionality Evaluation criteria

The following evaluation criteria will be utilised:

5= Excellent, 4 = Good, 3 = Satisfactory, 2 = Poor, 1= Unacceptable

The below matrix will be used in scoring the submissions:

<b>What is required</b>	<b>Application of evaluation criteria</b>	<b>% allocation</b>
Years of experience in labour law	5 = more than 10 years 4 = more than 8 years 3 = more than 6 years 2 = more than 4 years 1 = more than 2 year	30%
Years of experience in respect of public sector labour law	5 = more than 10 years 4 = more than 8 years 3 = more than 6 years	25%

	<p>2 = more than 4 years</p> <p>1 = more than 2 year</p>	
<p>Experience with dismissals and disputes arising from dismissals</p>	<p>5 = Evidence of more than 30 assignments</p> <p>4 = Evidence of more than 20 assignments</p> <p>3 = Evidence of more than 15 assignments</p> <p>2 = Evidence of more than 10 assignments</p> <p>1 = Evidence of more than 5 assignments</p>	15%
<p>Experience with unfair labour practices</p>	<p>5 = Evidence of more than 15 assignments</p> <p>4 = Evidence of more than 10 assignments</p> <p>3 = Evidence of more than 7 assignments</p> <p>2 = Evidence of more than 5 assignments</p> <p>1 = Evidence of more than 2 assignments</p>	15%
<p>Experiences with collective bargaining and mutual interest disputes</p>	<p>5 = Evidence of more than 15 assignments</p> <p>4 = Evidence of more than 10 assignments</p> <p>3 = Evidence of more than 7 assignments</p>	15%

	<p>2 = Evidence of more than 5 assignments</p> <p>1 = Evidence of more than 2 assignments</p>	
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#### 6.4 To note

- The final decision and successful appointment will be made by Nedlac and no correspondence will be entered into thereafter.
- Nedlac reserves the right to cancel this bid or ultimately decide not to appoint any service provider in terms of this call for quotations.

### 7. SUBMISSION AND ENQUIRIES

7.1 Service providers should send their quotation and accompanying relevant documentation to [Sibongile@nedlac.org.za](mailto:Sibongile@nedlac.org.za) and copy [procurement@nedlac.org.za](mailto:procurement@nedlac.org.za) by 13 April 2023 at 11h00.

### 8. ENQUIRIES

8.1 Technical enquiries regarding these Terms of Reference should be emailed to Ms Nthabiseng Koopedi at [nthabiseng@nedlac.org.za](mailto:nthabiseng@nedlac.org.za)

8.2 Procurement enquiries regarding this Terms of Reference should be emailed to [procurement@nedlac.org.za](mailto:procurement@nedlac.org.za).

### 9. PAYMENT TERMS

Payments will be made within 30 days from receipt of invoice and against presentation of satisfactory deliverables as will be agreed upon on appointment of the successful bidder/service